# Revolutionizing Sustainable Living: The Future of Container Homes

Presented by: Adam Morris, Founder & CEO CNTNR USA INC.



ADAM MORRIS Founder & CEO CNTNR USA INC.

- Highly accomplished real estate developer
- Over 15 years in both single and multi-family real estate development
- Expertise in Economics and Sustainability
- Founded and divested a construction company, a consulting firm, and a private equity fund
- Business in Edmonton's 2019 Leaders Award
- 4-time nominee for Avenue's Top 40 Under 40
- Successfully built North America's first-ever shipping container spec home.

#### **CNTNR USA INC.**

- In 2019, Mr. Morris founded CNTNR INC. ("con•tai•ner"), an innovative company that has been redefining the construction landscape
- In 2022, CNTNR underwent a strategic reorganization as a US C Corp and secured a long-term lease on a state-of-the-art 215,000-square-foot manufacturing facility in Monterrey, Mexico.
- CNTNR USA Inc. is a North American property technology company that provides modular building solutions.
- Its factory-manufactured structures are built out of standardized shipping container (also known as sea-can) modules, which are fabricated at its Monterrey, MX facility and sold to developers across North America.
- On-site, the steel modules are stacked together and assembled into versatile, robust, and climate-change-resistant buildings.
- CNTNR's advanced technology and proprietary building processes result in a steel container-based product that is superior to traditional, stick-built construction: precisely manufactured in a climate-controlled facility, significantly quicker, equal to or below the cost of traditional construction.



MAZEN HADDAD CIO CNTNR USA INC.

- A private investor
- Currently the Chief Investment Officer of CNTNR
- Holds a B.A. degree in economics from Emory University of Atlanta, Georgia
- Former CEO of Elixxer Ltd and international medical cannabis investment company from 2015–2021
- Former President of Township Capital Inc., a private company whose primary role was to act as a consultant for Palos Capital Pool, L.P., from 2006 until 2010
- Former Chairman of SGI Properties Canada Fund L.P., a private real estate investment trust (REIT) focused on residential real estate in Montreal, Québec
- Former Vice-President of SGI Capital Corp., a private investment company

## WHY CONSIDER MODULAR?

- America is experiencing an acute housing shortage
- A shortage of 3.84 million homes in 2019
- 5.24 million more homes are needed to stabilize the market according to the National Realtor's Association
- Record-low employment and supply-chain disruptions
- Construction running at its slowest pace since 1993
- Home prices are at an all-time high.

# **PROBLEMS OF CONVENTIONAL CONSTRUCTION**



#### SLOW, WASTEFUL, POOR QUALITY.

• Slow:

•

•

- Single Family Home 6-12 months; Multi-Family 1.5 years-3 years
- **Expensive:** Escalating with no certainty. Change orders and cost overrun EXPECTED.
- **Poor Quality:** Inconsistent, poor in tight labour market, requires intensive oversight and no climate control.
- Limited Capacity: Limited by availability of labour, supply chain, site restrictions, scattered site challenges.

# **BENEFITS OF MODULAR CONSTRUCTION**

- **1. Faster Completion Time**
- 2. More Flexible
- **3. Safer Construction**
- 4. Less Waste
- **5. More Reliable**
- 6. Less Disruption

7. Simpler Supply Chain
8. Cost-Effective
9. Sustainable
10.Bespoke Designs
11. Enhanced Quality Control
12.Greater Predictability

# OLD MODULAR vs. NEW MODULAR







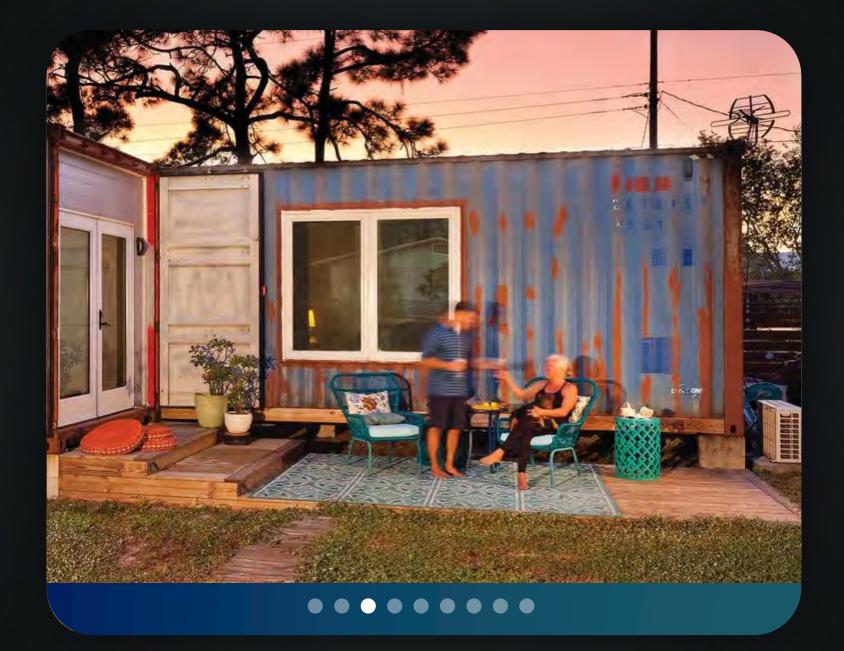
VS.



OLD MODULAR CONSTRUCTION (Shipping container homes and manufactured homes)













#### . . . . . . . . .



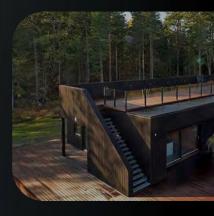




### •••••

# NEW MODULAR CONSTRUCTION









\_ \_











\_\_\_\_\_\_



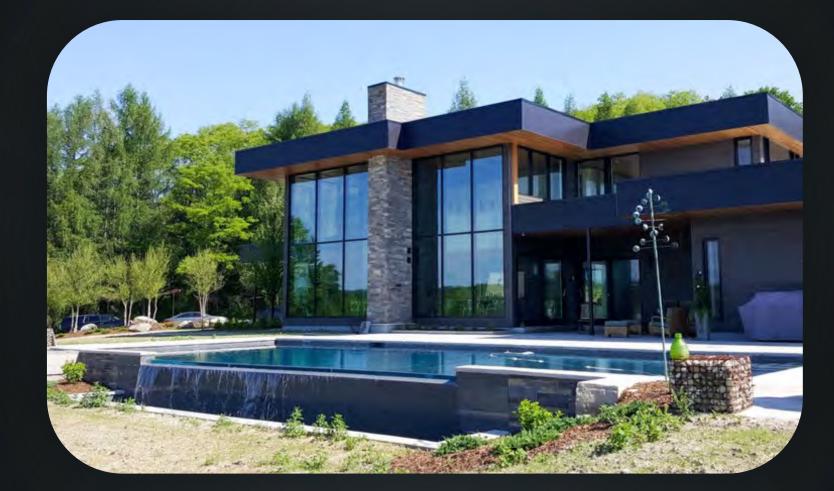




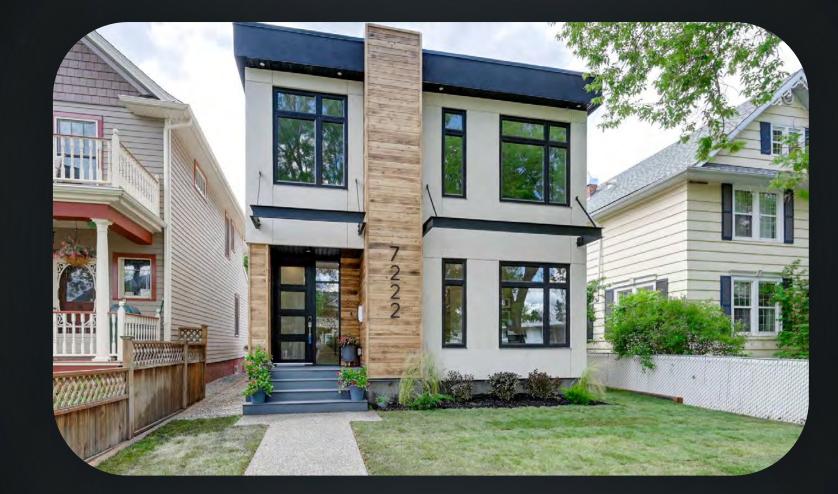


\_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_











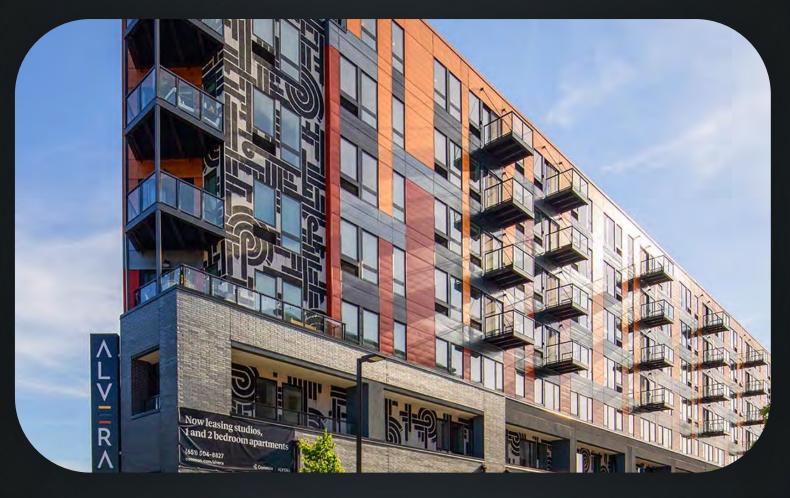




N







\_\_\_\_\_\_







\_\_\_\_\_\_

# **CNTNR & CNTNRtech™**



# A smart, effective solution.

**CNTNR delivers what North America needs:** 

More homes, faster, at a lower price, with superior quality.

- Low Cost: Starting at \$110/sq. ft.
- Fast : Single Family < 1 month; Multi-Family < 6 months
- **High Quality:** Factory Precision = Repeatable Quality
- Capacity: Up to 4400 units per year
- **Green:** Dramatically better for the environment
- Easily Transported Globally: Ship, Rail, and Truck

