

# 73<sup>rd</sup> FIABCI WORLD REAL ESTATE CONGRESS JUNE 5-9, 2023

NOBU EDEN ROC HOTEL  
MIAMI BEACH | FL

BUILDING  
for the FUTURE



FIABCI  
INTERNATIONAL REAL ESTATE FEDERATION





# In The Rankings

**73<sup>rd</sup>** FIABCI WORLD REAL ESTATE CONGRESS  
**BUILDING** for the **FUTURE**

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MIAMI BEACH | FL



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FIABCI WORLD REAL ESTATE CONGRESS  
BUILDING for the FUTURE



One of the most amazing  
Realtor Headquarters in the U. S.

... Coming February 2024

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FIABCI WORLD REAL ESTATE CONGRESS  
BUILDING for the FUTURE



# New Miami Realtors Global Headquarters



# New MIAMI REALTORS GLOBAL HQ

Office Overall Total: 36,832sf  
Terrace Overall Total: 8,905sf

Parking 73,493sf  
Building Overall Total: 119,230sf



**Groundbreaking October 26**

**Estimated C/O February 2024**



# 73<sup>rd</sup> FIABCI WORLD REAL ESTATE CONGRESS BUILDING for the FUTURE





73<sup>rd</sup>

FIABCI WORLD REAL ESTATE CONGRESS  
BUILDING for the FUTURE



Miami is GLOBAL...  
247 Global Partners  
Worldwide  
*30 years of Leadership & Success*

**2022**  
**PROFILE of**

# International Homebuyer Transactions

of Miami Association of REALTORS® Members



**November 2022**





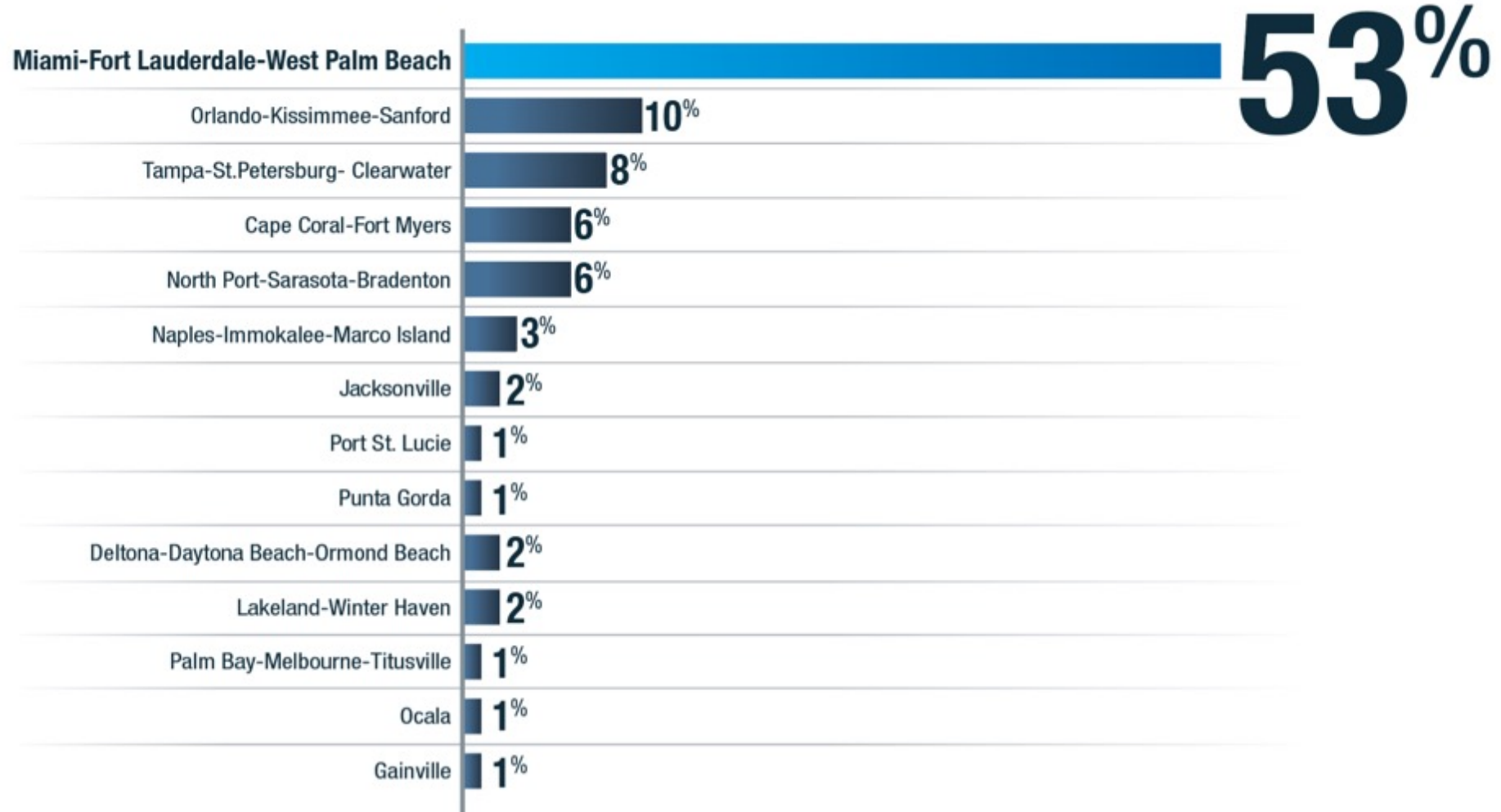
# Florida #1 U.S. Destination for Foreign Buyers for Last 14 Years ... FL 24% (compared to CA 11%, TX 8%)

Share of Top 10 States to Total Foreign Buyer Purchases										
	FL	CA	TX	AZ	NY	NC	NJ	IL	SC	VA
2009	23%	13%	11%	7%	2%	3%	1%	4%	2%	3%
2010	22%	12%	8%	11%	4%	2%	2%	1%	2%	2%
2011	31%	12%	9%	6%	3%	2%	3%	3%	1%	2%
2012	26%	11%	7%	7%	4%	2%	1%	3%	1%	1%
2013	23%	17%	9%	9%	3%	1%	2%	2%	1%	3%
2014	23%	14%	12%	6%	3%	2%	3%	3%	1%	2%
2015	21%	16%	8%	5%	3%	2%	3%	3%	1%	2%
2016	22%	15%	10%	4%	4%	3%	4%	4%	1%	1%
2017	22%	12%	12%	4%	3%	3%	4%	3%	1%	2%
2018	19%	14%	9%	5%	5%	3%	4%	3%	1%	3%
2019	20%	12%	10%	5%	3%	3%	4%	3%	2%	2%
2020	22%	15%	9%	3%	5%	3%	4%	3%	1%	3%
2021	21%	16%	9%	5%	4%	3%	4%	3%	1%	2%
2022	24%	11%	8%	7%	4%	4%	3%	3%	2%	2%

*Top 10 list is based on the most recent year.*



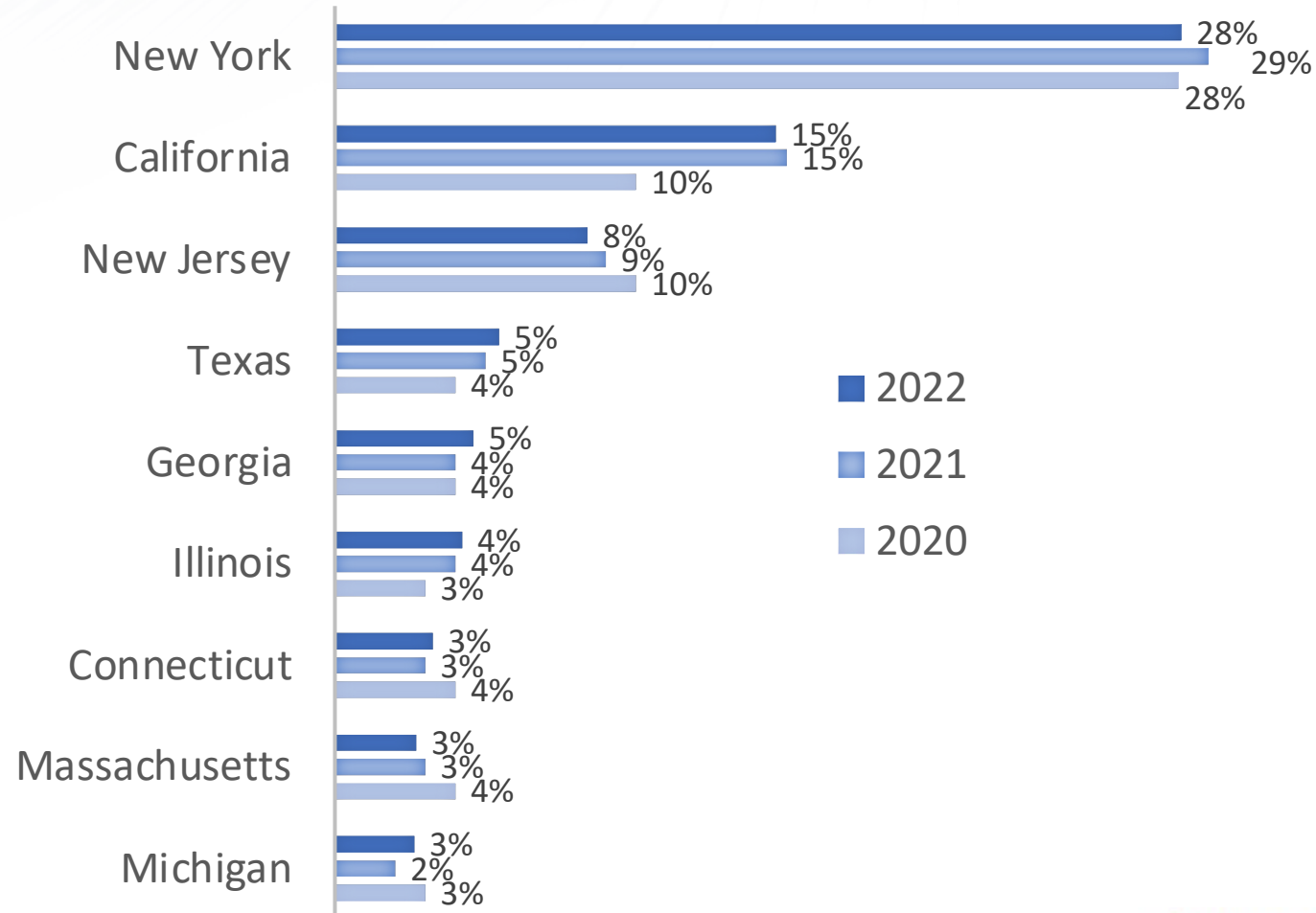
# Destination for Florida's Foreign Buyers





# New York, California, and New Jersey: 51% of Out-of-State Buyers in MIAMI Area in 2022\*

## DISTRIBUTION OF TOP OUT-OF-STATE BUYERS



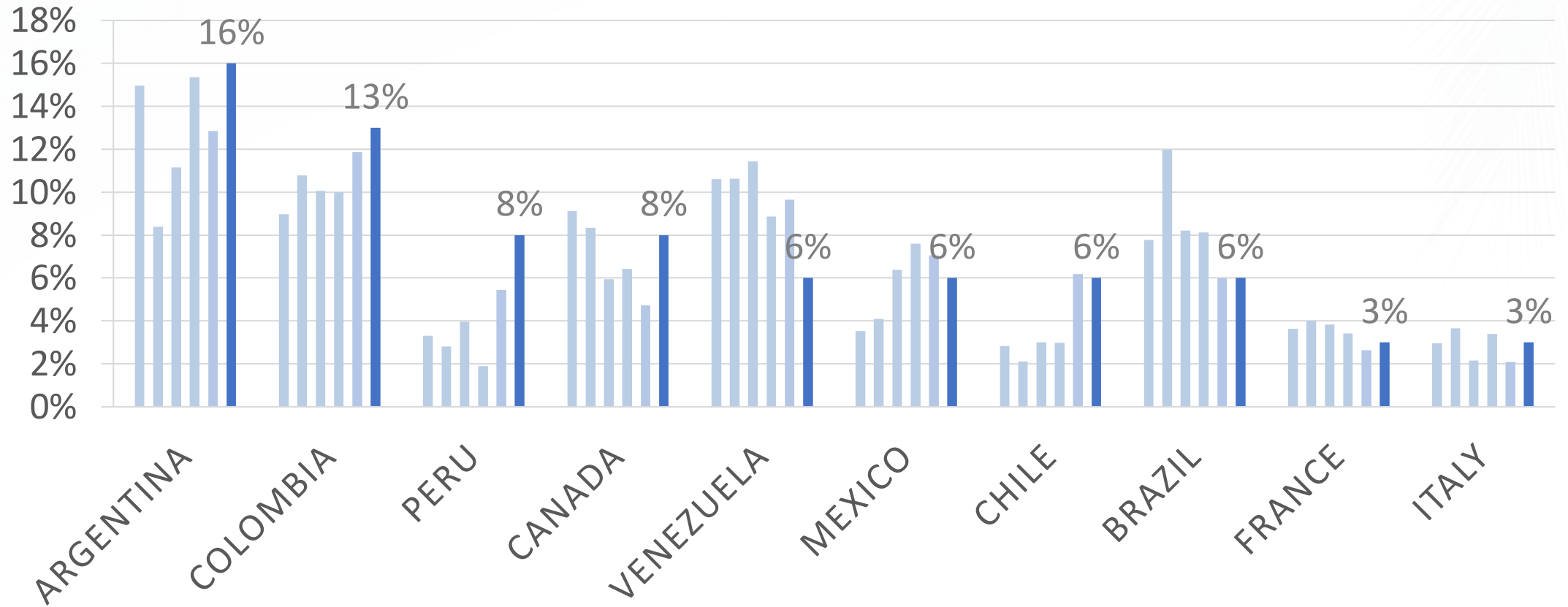
\*NY, CA, NJ accounted for 52% of out-of-state buyers in 2021 survey





# Top Tier Countries of Origin

## MIAMI TOP FOREIGN BUYERS

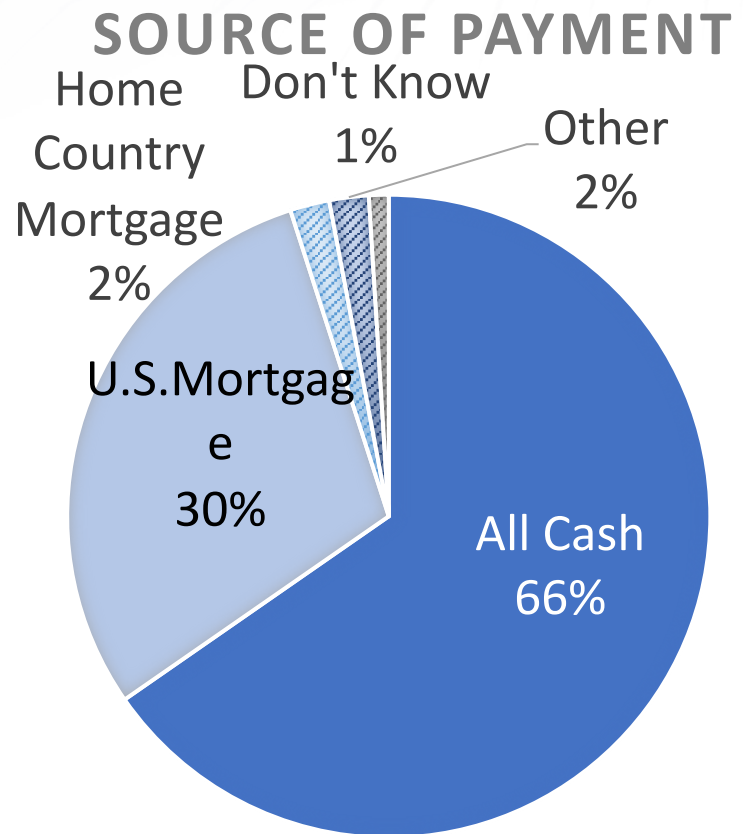


# MIAMI Foreign Buyers Came from 54 Countries



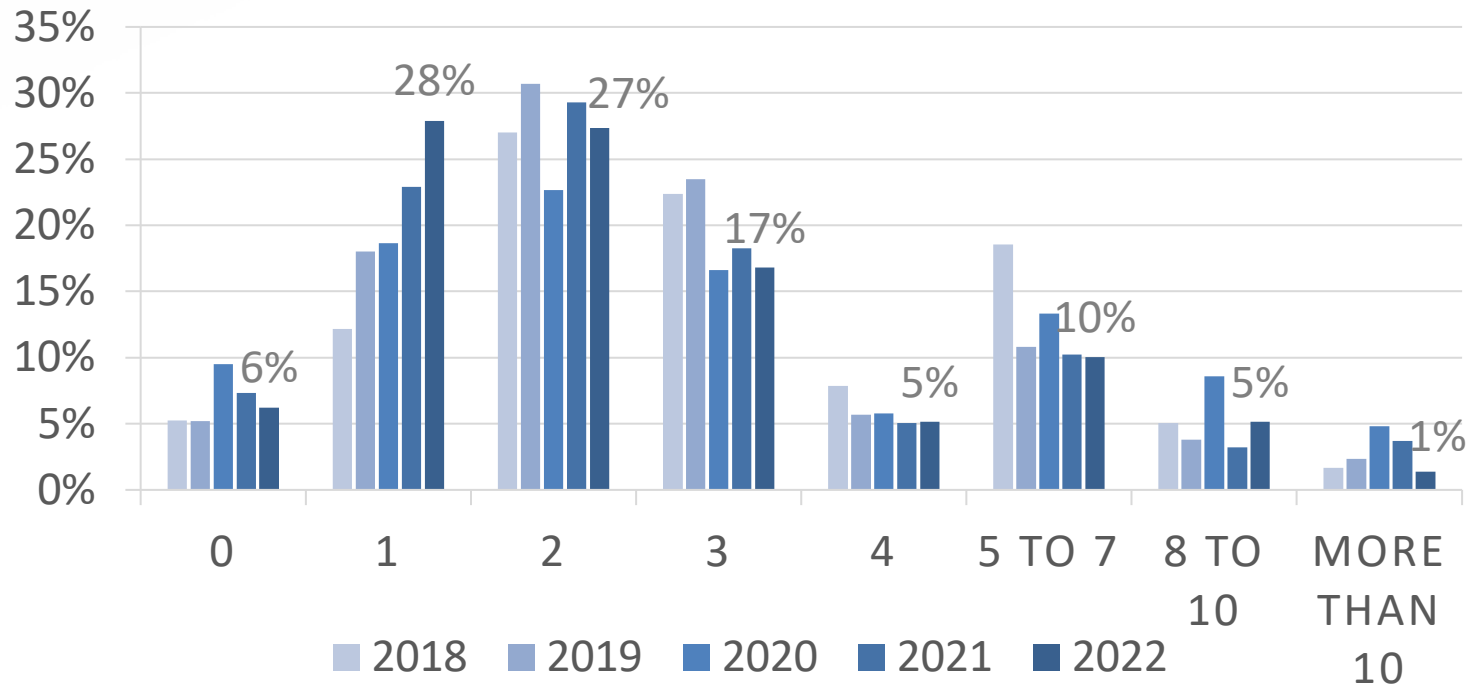


# 66% of Foreign Buyers Paid All Cash— Higher than 44% of Foreign Buyers Nationally



# 78% of Foreign Buyers Visited Florida Only 3 Times or Less Before Purchasing a Property

## NUMBER OF TIMES BUYER VISITED FLORIDA BEFORE MAKING A PURCHASE





# MIAMI BEACH TOP RANKINGS



## **Miami & South Florida In the News**

*What are national and  
international media  
writing about us?*

# Broward TOP RANKINGS



**#2**  
Best Business Climate in the  
U.S. – Mid-Sized Metro -  
Fort Lauderdale

Source: Business Facilities 18th Annual Rankings Report



# Broward TOP RANKINGS



**#7**  
Most Super-Prime Residential  
Sales (\$10M+) in the World  
(Broward & Palm Beach)

Source: 2023 Knight Frank The Wealth Report

# Broward TOP RANKINGS



## #2 Best Boating Town in the U.S. (Fort Lauderdale)

Source: Fodor's Travel



# Broward TOP RANKINGS



**#2**  
U.S. City with the Highest  
Share of Waterfront  
Homes - Fort Lauderdale

Source: LawnLove, 2022

# Broward TOP RANKINGS



**#6**

**Best Art-Buying City in the  
U.S. – Fort Lauderdale**

Source: Artfinder, 2022



# Broward TOP RANKINGS



## TOP 5 Best Boating Destination in the U.S. - Fort Lauderdale

Source: Snagaslip.com, 2022

# Broward TOP RANKINGS



## #8 U.S. City with the Best Residential Views - Fort Lauderdale

Source: LawnLove, 2022



# Broward TOP RANKINGS



**#7**

Best U.S. City to Retire –  
Fort Lauderdale

Source: Niche, 2022

# Broward TOP RANKINGS



**#5**  
Most All-Cash Purchases  
in the U.S. - Fort  
Lauderdale

Source: Redfin, 2022



# Palm Beach TOP RANKINGS



**#10**

America's Greatest Golf  
Course - Seminole Golf  
Club in Juno Beach

Source: Golf Digest, 2023

# Broward TOP RANKINGS



**#10**  
Hottest rental market in  
the South - Fort  
Lauderdale

Source: RentCafe, 2023



# Palm Beach TOP RANKINGS



**#2**  
Most All-Cash Purchases  
in the U.S. - West Palm  
Beach

Source: Redfin, 2022

# Palm Beach TOP RANKINGS



**#4**  
Best Southern Beach  
Town to Live in  
(Boca Raton)

Source: Stacker.com, 2022



# Palm Beach TOP RANKINGS



## #3

### Best Yachting Location in the World - Palm Beach

Source: Christie's International Real Estate, 2022

# Palm Beach TOP RANKINGS



**#3**

U.S. City Where Millionaires  
are Buying Second Homes -  
West Palm Beach

Source: Henley and Partner's 2023 Wealth Report



# Palm Beach TOP RANKINGS



## #3

Population Growth  
Among Florida Counties  
(Behind Miami-Dade & Broward)

Source: Florida DMV, 2023

# MIAMI TOP RANKINGS



**#1**

Best Region in North  
America for Investment  
in 2021-22

Source: World Biz Magazine, 2021



# MIAMI TOP RANKINGS



**#1**

Best U.S. City  
for Foreign Investment

Source: Financial Times & Nikkei, 2022

# MIAMI TOP RANKINGS



**#3**

Best Place to  
Relocate in the World

Source: Money UK, 2022



# MIAMI TOP RANKINGS



**#1**

Foreign-born population  
in the U.S.

Source: BestCities.org, 2022

# MIAMI TOP RANKINGS



**#4**

Best City to  
Start a Business

Source: Real Estate Witch, 2022



# MIAMI TOP RANKINGS



**#10**

Best Fintech ecosystem  
in North America

Source: Startup Genome's Global Startup  
Ecosystem Report, 2022

# MIAMI TOP RANKINGS



**#12**

Most Venture Capital  
Deals in the U.S.

Source: Pitchbook, 2022



# MIAMI TOP RANKINGS



**#4**

Most Influential Crypto  
City in the World

Source: Decrypt, 2021

# MIAMI TOP RANKINGS



**#1**

Prime capital value  
growth in the world

Source: Savills Prime Residential Index: World Cities  
report, 2022



# MIAMI TOP RANKINGS



**#18**

Top premium office rents  
in the world

Source: Point2Homes, 2022

# MIAMI TOP RANKINGS



**#1**  
Top Talent Migration  
Destination in the U.S.

Source: LinkedIn job data, 2021



# MIAMI TOP RANKINGS



**#1**

Top U.S. County  
Exchanging Out-of-State  
Driver's Licenses for  
Local Ones

Source: Florida Highway Safety & Motor Vehicles, 2021

# MIAMI TOP RANKINGS



**#1**  
Busiest U.S. Gateway for  
International Passengers  
(MIA)

Source: Airports Council International, 2021



# MIAMI TOP RANKINGS



**#1**

Best City for Foodies  
in America

Source: Apartmentguide.com, 2020

# MIAMI TOP RANKINGS



**#1**

American City with the  
Prettiest People

Source: HGTV, 2021



# MIAMI TOP RANKINGS



**#9**

Best U.S. City  
to be a Dog

Source: Honest Paws, 2021

# MIAMI TOP RANKINGS



**#2**

Best city in the World  
for Art & Culture Lovers

Source: [money.co.uk](http://money.co.uk), 2021



# MIAMI BEACH TOP RANKINGS



**Top-12**  
The World's Best Art  
Festivals to Visit in Your  
Lifetime  
*(Art Basel Miami Beach)*

Source: Veranda, 2022

# MIAMI TOP RANKINGS



**#1**

Best 15-minute U.S. City  
(access to everything you  
need in 15-minute radius)

Source: [moveBuddha.com](https://www.moveBuddha.com), 2021



# MIAMI TOP RANKINGS



**#2**

Largest luxury property price  
increase in the world

Source: The Knight Frank Prime Global Cities  
Index Q2 2022

# MIAMI TOP RANKINGS



**#8**

Most popular and  
photogenic skyline in the  
world

Source: inkifi, 2022



# MIAMI TOP RANKINGS



**#1**  
Healthiest & Happiest  
City in the U.S.

Source: Mindbody Wellness Index, 2022

# MIAMI TOP RANKINGS



**#1**  
“U.S.’s Capital of Cool”

Source: World’s Greatest Places of 2022,  
Time Magazine, 2022





Make the most of your time  
here with us!

Enjoy!!

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